August 29, 2016

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| Clinicas de Salud del Pueblo  1166 K ST Brawley CA, 92227  Teresa Davidds  Tel (760)693-0516  TeresaDa@cdsdp.org  Davidds1991@Icloud.com |  |

Dear Dr. Baig,

I greatly enjoy working at CDSDP and therefore appreciate any new opportunities to serve the company goals beyond and above my role and responsibility.

I wish to meet with you to discuss my pay raise.

During two years and on-going I continue to take on extra work and more responsibilities because I know that my performance is closely tied to the team’s performance. I provide exceptional contributions to each clinic and with my experience working in management. I am comfortable in following up with policies, contracts and being involved in several business projects at the same period of time. Plus, I strive for continued excellence in this health care environment where I possess a Bachelor of Science in Health Administration and my Masters in International Business.

I was grateful for the opportunity to meet your professional expectations and therefore enhanced my contribution to the company. This past year has been an especially challenging business environment, but my accomplishments have continued to build on my earlier achievements, and I have high expectations for this success to continue for the foreseeable future.

Here are some highlights of how I have helped the department and the company in the past year:

* Demonstrated good understanding of what needs to be accomplished when we have worked together on changes to be made to achieve our team goals.
* Developed and customized work plan’s for each clinic on regards to The Chronic Care Model with results developing better data than before.
* Partnered with several team departments to attract new quality care opportunities totaling better care for our patients.
* Conceptualized, proposed and produced an organization research study that serves as a valuable tool for our industry, as well as increasing our visibility and making it easier for our team to take care of our patients.
* Participated in and attended professional meetings and increasing the visibility of the organization within the industry.
* Mentored and trained 13 clinics that handled many routine functions within the department, freeing up team members to focus on the quality of the patient and work-flows.
* Proposed new projects and completed all new tasks and assignments when requested to do so.

I look forward to continuing to play a key role within the department and given all of my recent accomplishments my salary is still below industry averages, however I am confident that you will offer a salary increase that reflects my education, skills and standing in the department.

Therefore, I humbly ask for a meeting in order to (review of/discuss) my performance and the salary increase that reflects the above.

